

## **AARE's Generous Giving Program | Giving Back to the Community**

AARE is a real estate company that has a heart to give. To that end, AARE has developed a program to encourage generosity. Clients, real estate agents, homeowners, donors, nonprofits, churches and businesses can all participate in the program.

### **HOW IT WORKS - 4 EASY STEPS**

1. An approved nonprofit charitable organization enters into a commercial co-venture agreement with AARE to participate in the program.
2. A new client that is potentially interested in purchasing, selling, leasing or investing in residential or commercial real estate calls **888-32-AGENT** or 619-GIVE-777 or contacts **John Windscheffel** via email at **John@AARE.org**.
3. AARE gives the real estate lead to one of our agents or if outside our area, an AARE approved referral agent and the agent agrees to pay AARE a referral commission.
4. AARE gives a donation from their referral commission to the Generous Giving Charity based on the Donation Chart below. The donation to the charity comes from AARE's referral commission not from the real estate agent's commission. \* *Client must designate a specific charity before the transaction occurs for it to be included in the Generous Giving Program.*

### **AARE's GENEROUS GIVING DONATION CHART**

| <b>LEVEL</b> | <b>PRICE</b>                 | <b>% DONATED</b> | <b>DONATION FROM TOTAL COMMISSION</b> |
|--------------|------------------------------|------------------|---------------------------------------|
| <b>7</b>     | <b>\$10M - \$100,000,000</b> | <b>40%</b>       | <b>\$100,000 - \$1,000,000</b>        |
| <b>6</b>     | <b>\$5M - \$10,000,000</b>   | <b>35%</b>       | <b>\$50,000 - \$100,000</b>           |
| <b>5</b>     | <b>\$1M - \$5,000,000</b>    | <b>30%</b>       | <b>\$7,500 - \$50,000</b>             |
| <b>4</b>     | <b>\$750K - \$999,999</b>    | <b>25%</b>       | <b>\$4,500 - \$6,000</b>              |
| <b>3</b>     | <b>\$400K - \$749,999</b>    | <b>20%</b>       | <b>\$2,000 - \$4,000</b>              |
| <b>2</b>     | <b>\$250K - \$399,999</b>    | <b>15%</b>       | <b>\$1,000 - \$1,500</b>              |
| <b>1</b>     | <b>\$0 - \$249,999</b>       | <b>10%</b>       | <b>\$250 - \$1,000</b>                |

To learn more about how the program works, we encourage you to visit **[www.aare.tv/giving](http://www.aare.tv/giving)** to watch a two-minute animated explanation video and review some Frequently Asked Questions about the program.

This donation program is in addition to the 20% in charitable contributions the company currently donates from its gross profits to charity.

*CA Legal Disclaimer: Business and Professions Code Section 10137 makes it unlawful for a real estate broker to employ or compensate, directly or indirectly, any unlicensed person for performing licensed acts. This program in no way compensates any person, directly or indirectly, for referrals. Any referral made to AARE must be voluntary without any form of compensation, tax benefit or any other type of benefit to the referring party. This document was updated as of June 2018 and is subject to change at any time without notice at the Company's sole discretion. AARE gives its commissions away to charity and nonprofits to set an example to the community at large to share blessings with others and give generously*